

Investing Beyond Borders

Addressing common questions Malaysian investors have on global equity investments.

Why do you think global markets will be superior to Bursa over the long term?

History speaks for itself. Global developed markets have outperformed the local market from the start of the decade to end August 2020. Using the MSCI WORLD DEVELOPED INDEX as a guide, the developed markets have returned 236% in MYR terms vs. 69% from the FBM KLCI. We believe global markets can continue to offer superior returns as there are simply more investment opportunities for investors globally. Efficient allocation of your capital would mean that you should invest in the best available out there, so why limit yourself?

Which sectors or themes are most attractive?

Technology for starters — the world is advancing and changing at an exponential rate and with the advent of artificial intelligence and 5G, what used to be science fiction has turned into reality today. We think that the amalgamation of technology and healthcare is also another big trend moving forward as the computing power that is available today has enabled a deeper study and understanding of the human body.

These themes are mostly accessible through the global developed markets, along with other opportunities such as robotics, new energy, and global consumer brands.

Over what time frame?

We would advise investors to have a longer-term horizon. Investors should not look to time the market, especially when investing funds earmarked for retirement, children's education, and other long-term goals.

Do you think Malaysian equity investors have sufficient investment exposure to global developed markets?

We believe Malaysian equity investors are under-invested in global developed markets. Therefore, investors should start allocating a percentage of their portfolios into well managed global developed markets equity funds to potentially benefit from the growth

seen in these markets. Developed markets make up about 85% of the MSCI ALL COUNTRY WORLD INDEX, under-investing in these markets could mean that investors may be passing up on substantial investment opportunities. We are regular consumers of products and services by global companies so why not invest in them?

How do I start investing globally? How much is my minimum investment?

At Nomura, while we mainly work with institutional clients, we also offer the *Nomura Global High Conviction Fund* and the *Nomura Global Shariah Strategic Growth Fund* for sophisticated individual investors. The *Nomura Global High Conviction Fund* adopts a concentrated investing approach and is well diversified. The Fund returned 26.52% on 3-year basis (10.05%, 8.19% and 1.09% on a 1-year, 6 months and 1 month basis). The recently launched *Nomura Global Shariah Strategic Growth Fund*, is designed to take advantage of the different economic and market cycles by dynamically allocating among asset classes including global equities, Malaysian sukuk, gold and cash.

The minimum initial investments for the funds start from RM10,000.

How will you overcome all the volatility currently, like US-China trade tensions, climate change and protests?

Time is the most powerful resource any investor can have. The above concerns are near-term 'white noise' that distracts investors from achieving their ultimate investment objective in the long-term.

Some would say that those times may present even better opportunities to invest at lower prices caused by short termism.

You have an in-house team that covers global markets from your office here Kuala Lumpur. Why does that matter?

Our team of four portfolio managers work closely with our offices across the globe. I am very proud to say that the four of us are all Malaysians, supported by an office of Malaysians that can provide the entire suite of investment services out of Kuala Lumpur.

Being based locally enables us to understand the unique investment needs of our Malaysian clients and tailor our services to match their needs.

The contents of this advertorial are intended for general information only. Investors should carefully consider their investment objectives as well as the risks and costs associated with fund investing prior to making any investment decisions. Investors should also read and understand the relevant Information Memorandum and Product Highlight Sheet relating to the funds mentioned in this advertorial at www.nomura-asset.com.my. Performance figures are quoted from Edge-Lipper Fund Ratings as of 4 Sept 2020. Investors should be aware that past performance of the funds should not be taken as an indication of its future performance and that the price of the units in the Funds may go down as well as up.

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DEVELOPED MARKET RETURNS BEAT EMERGING MARKETS		TOTAL RETURNS (RM)
MXWO INDEX	MSCI WORLD INDEX	236%
MXCN INDEX	MSCI CHINA INDEX	149%
MXEF INDEX	MSCI EMERGING MARKETS INDEX	81%
FBMKLCI INDEX	KUALA LUMPUR COMPOSITE INDEX	69%

