

**NOMURA**

*Connecting Markets East & West*

# Nomura Asset Management Investment Strategy

Winter 2024



**NOMURA ASSET MANAGEMENT**

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Note: In Nomura Asset Management Investment Strategy Winter 2024, most of Nomura Asset Management's senior investment professionals offer their views of the investment strategy and market prospects – commentaries are as of middle to late December 2023, and reflect each professional's personal views, and do not entirely match NAM's house view.

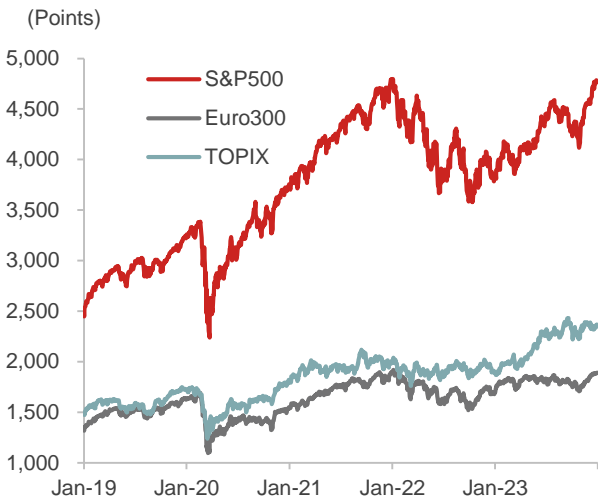


# Quarterly Financial Market Recap

Earlier during the October-December 2023 review period, concerns arose in the financial markets over the possibility of a “higher for longer” approach to interest rate policy by Federal Reserve along with rising US government bond issuance that briefly pushed the 10-year US Treasury yield above 5%. However, Indications that employment growth and inflation were beginning to slowdown in the United States raised hopes of a shift towards monetary easing. This change in sentiment later caused a significant decline US long term-bond yields, back to near where they had been at the beginning of the review period. The stock market also responded favorably to the drop in market interest rates and so equity prices rallied. With lower yields on long-term US bonds, and the narrowing of interest rate differentials with other countries, the US dollar declined against both the euro and the yen.

## Equity Market of Major Countries

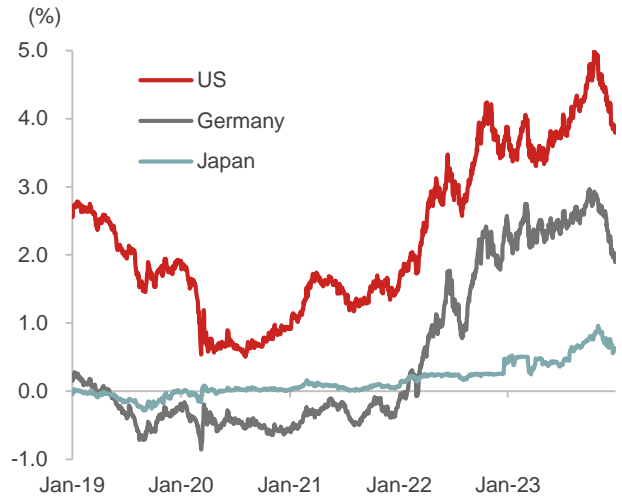
(January 2, 2019 - December 31, 2023, daily)



Source: Nomura Asset Management based on Bloomberg data

## 10 Year Bond Yields in Major Countries

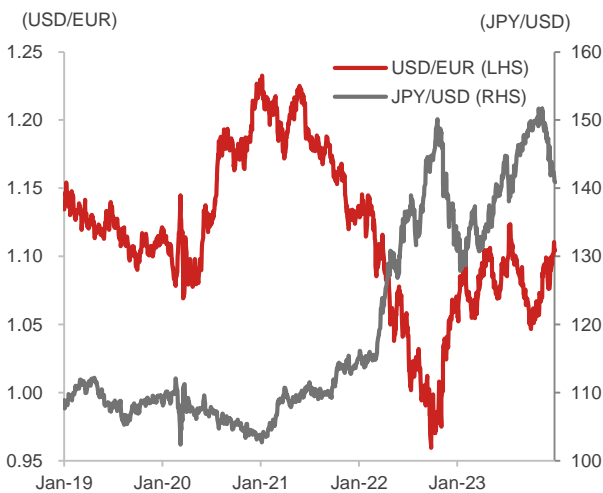
(January 2, 2019 - December 31, 2023, daily)



Source: Nomura Asset Management based on Bloomberg data

## Yen and euro against the US dollar

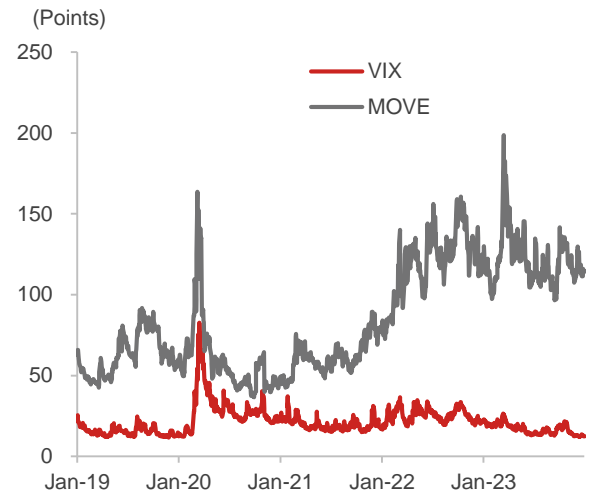
(January 2, 2019 - December 31, 2023, daily)



Source: Nomura Asset Management based on Bloomberg data

## Trends in VIX and MOVE

(January 2, 2019 - December 31, 2023, daily)



Note: The VIX and the MOVE are indexes that show the risk of future volatilities of US stocks and US bonds, respectively.

Source: Nomura Asset Management based on Bloomberg data

## Investment Environment Outlook

Assuming steady interest rates and only a mild economic contraction, significant stock price adjustments can be avoided in 2024



Rumi Kurumizawa  
Chief Economist



Takahiro Homma  
Senior Corporate  
Managing Director,  
Chief Investment Officer

### The US and European central banks may be approaching a pivot point for interest rates

Policy meetings held by the major central banks of the United States, Eurozone, and Japan in December 2023 revealed important information that could prove crucial for forecasting the monetary policy outlook in 2024.

In the United States, the Federal Open Market Committee (FOMC) participants' median outlook for policy interest rates suggested there would be no further rate hikes in this stage of the cycle. Indeed the so called "dot-plot" forecast indicated a total of 75 basis points in rate cuts during 2024. In the Eurozone, while the European Central Bank (ECB) has distanced itself from suggestions of further rate hikes, ECB President Christine Lagarde has issued comments aimed at restraining expectations of an early rate cut.

In contrast, there were growing expectations of early end of negative interest rate policy in Japan.

However, Bank of Japan Governor Kuroda mentioned that while there is growing certainty over whether it can achieve stable and sustained attainment of its price stability target, it will need more time to assess conditions and did not provide clear indications about the timing of any policy changes.

Based on our assessment, we expect that from mid-2024 onwards, central banks in the United States and Eurozone will begin to cut rates to adjust the degree of monetary tightening, while Japan is expected to begin the rollback of its unconventional monetary easing tools.

Recent communication from the central banks suggests that while the US and European central banks are heading towards rate cuts, their first move is not imminent, which aligns with our expectations.

### Bond yields on a downward trend

The bond market has responded to this bias towards interest rate cuts by the Federal Reserve Board (Fed), with the yield on the 10-year US Treasury note falling below 4% after the FOMC meeting in December 2023. Amid expectations of a rate cut in March 2024, comments from New York Fed President John Williams and others have sought to restrain expectations of an early rate cut. While the bond market has been moving as anticipated towards lower yields, we believe the current pricing in of policy rate cuts might be somewhat premature and over done.

Therefore, there is some potential for a temporary rolling back of these early rate cut expectations, which could bring a rebound in interest rates amidst the ongoing decline. However, as the economic momentum deteriorates and the possibility of a rate cut becomes more likely, there could be a further

decline in interest rates from current levels towards the middle of 2024. Even if the rate cutting phase continues, the pace of declining government bond yields expected to be very gradual once there are signs of the economy bottoming out.

Yields on German and Japanese government bonds are also expected to be somewhat correlated to US Treasury yields. Regarding JGB yields, while there is some possibility of temporary interest rate increases beyond this correlation around the time of policy adjustments by the Bank of Japan, it is expected to return to a more stable trajectory as expectations of continuing rate hikes diminish.

## Weaker US dollar trend expected

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Alongside observations of a potential shift in US monetary policy, yields on US Treasury bonds have fallen back, leading to a depreciation of the US dollar against the euro and the yen. In particular, while rate cuts are anticipated in the US in 2024, there has been an increase in rate hike expectations in Japan, leading to a strengthening of the yen.

Factors such as market risk sentiment, disparities in monetary policies, interest rate differentials, and capital flows have an impact, although the main exchange rate determinants are not always interest rate differentials. However, assuming that the anticipated downward trend in US bond yields in 2024 is correct, as long as there is no sharp and sustained deterioration in market risk sentiment, such as a financial crisis, we expect the US dollar to depreciate further.

Awareness of the relative weakness of the Eurozone's economy and expectations of an economic slowdown in the US in the first half of 2024 are seen as likely to limit the Euro's appreciation against the US dollar, but as signs of a global economic recovery become evident towards the end of the year, we expect the Euro to appreciate against the US dollar.

As for the yen, we believe structural factors will make a significant appreciation of the yen unlikely. However, in the short-term until the end of 2024, we anticipate that the narrowing of the interest rate differential between Japan and the US will contribute to a stronger yen.

## Stock market expected to see upward trend from mid-2024

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Against this backdrop of declining bond yields, US equities have been on the rise toward mid-December 2023. If the situation unfolds in line with the statement by Fed Governor Christopher Waller at the end of November 2023, suggesting that falling inflation rates could justify interest rate cuts even without an economic slowdown, it is likely to have a positive impact on the earnings per share (EPS) and price-earnings ratio (PER) for stock prices.

However, looking ahead to the first half of 2024, where we anticipate the strong effects of past monetary tightening to become more apparent, we expect the outlook for corporate earnings to face some weakness. On the other hand, as expectations of a "shallow and short" economic slowdown increase towards the second half of 2024, a more optimistic view on future corporate earnings seems

likely to take hold, and under a trend of declining interest rates, we can expect stock prices to shift towards an upward trend.

Regarding Japanese stocks, if the yen continues to strengthen as we predict, it is expected to weigh heavily on corporate earnings. However, considering that the Bank of Japan is likely to maintain a relatively easy monetary policy, even after the removal of negative interest rates, and given that a strengthening yen could lead to cost containment, we anticipate that a corresponding increase in stock prices might be possible even during a period of yen strength.

# Japan Equity Market Outlook



Shintaro Harada  
Senior Investment Officer,  
Active Japanese Equity

Will the second round of governance reform and inflation deliver results?

## After a successful 2023, there are many uncertainties in 2024

Japanese stocks enjoyed a significant rally in 2023, with the market gaining more than 20%. However, events in 2024 could bring potential turning points from various perspectives. Instability stemming from the Israel-Palestinian conflict has already shaken the stability of the global security framework. In addition, factors associated with a more authoritarian approach from the government of Xi Jinping in China could have a repercussions for technology driven market of Taiwan. Significant political events also loom large - like the US presidential election, as well as general elections in Taiwan and possibly Japan too. While the ideal scenario would be for these occasions to pass off uneventfully and help to maintain stability in the global economy, it might be overly optimistic to assume that this series of polls will all lead to positive resolutions.

In this uncertain environment, at the macroeconomic level, the timing and pace of interest rate cuts in the United States, as well as how far long-term interest rates will decline in response, will determine the direction of global capital markets. This will also be discussed in a similar context within the Japanese stock market. Factors determining the market's prospects include the economic outlook and the inflation rate. However, the market outlook seems to be fairly universal given the broad expectations of a mild economic slowdown, a fall in the inflation rate, and the eventual pivot in US policy interest rates towards rate cuts. However, there is some disparity in perspectives regarding the timing and the extent of interest rate cuts, and this is one cause of variation in the current market outlook.

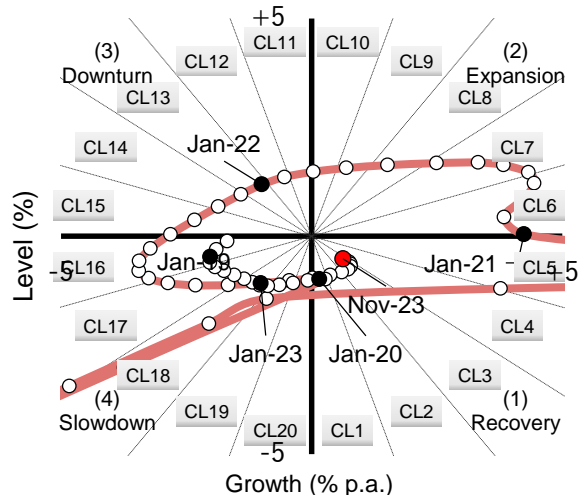
## Short-term stagnation in global economy and Japan's position

In terms of business conditions, the global economic cycle is transitioning from a period of stagnation to a recovery phase, as shown in the diagram on the right. However, due to fluctuations in demand and supply constraints caused by the Covid-19 pandemic, the current situation is not following the usual pattern of a cyclical recovery, and it could therefore regress back to a stagnation phase. Reflecting weak growth in China and Europe, as well as possible deceleration in the US for the first half of 2024, it is possible there could be a counter-clockwise cyclical recovery.

On the other hand, Japan's economy looks relatively favorable due to its delayed recovery; although the focus there lies on the progress toward a full-fledged escape from deflation. This year's spring wage negotiations are expected to yield better results than last year, and they could drive a broad increase in real wages amid a slowdown in food inflation. In this context, there could be a continued favorable impression of the Japanese economy among global investors. However, there is a risk that once the

upward cycle in product prices is complete, the momentum for wage growth in the coming year could weaken. We should also be mindful of the persistence of inflation.

Figure 1. OECD Composite Leading Indicator (CLI) Cycle



Source: Nomura Asset Management based on OECD (Organisation for Economic Co-operation and Development) data.

## Slower corporate earnings momentum and currency fluctuations

Judging from FY23 earnings results, there has been continued profit growth driven by the Automobiles and Utilities sectors. However, prospects for next fiscal year are contingent on exchange rate assumptions. It is important to note that the Automobiles sector could face a decline in profits next fiscal year, and the Utilities sector could see a lower year-on-year profit growth due to the rebound from this year. For instance, the exchange rate effect on the Automobiles sector is estimated to result in a forex loss of -1.5 trillion yen in fiscal year 2024 using the exchange rate assumption of 130 yen per dollar, compared to a foreign exchange gain of 800 billion yen in 2023 (our estimates). This would have a significant impact on the Automobiles sector, causing an estimated 2% fall in the market's overall recurring profits of 68 trillion yen. Despite this, the export sector as a whole can likely maintain profitability unless there is significant yen appreciation beyond this level. However, earnings momentum is trending

towards a more sluggish outlook, so depending on the global economic slowdown, sustaining profit growth could become more challenging.

Figure 2. Corporate Earnings Trend

Recurring Profits Growth Rate	(Fiscal YoY, %)			
	FY22	FY23E	FY24E	FY25E
RN Large Cap	4.2	11.8	8.3	7.4
RN Large Cap (ex Financials)	7.7	8.7	8.0	7.1
Manufacturing	2.7	14.2	9.0	7.5
Non Manufacturing (ex Financials)	15.8	1.0	6.3	6.4
Chemicals	-5.2	-6.5	12.5	7.7
Machinery	6.6	10.2	10.5	7.5
Automobiles	2.9	58.2	2.0	1.7
Electrical machinery, precision equipment	5.3	-0.8	10.6	12.9
Pharmaceuticals, healthcare	18.2	-10.2	29.3	11.9
Food	17.7	8.7	8.0	8.2
Trading companies	18.6	-11.6	-5.0	2.2
Retailing	20.5	9.8	8.2	8.4
Services	-12.8	7.1	9.9	6.6
Utilities	赤字	1521.9	-31.5	1.3
Financials	-18.3	38.0	10.0	9.7

Note: Nomura Securities industry classification selected the major sectors. The forecast is from FY23 to FY25, with an assumed exchange rate of 145 yen to the US dollar.

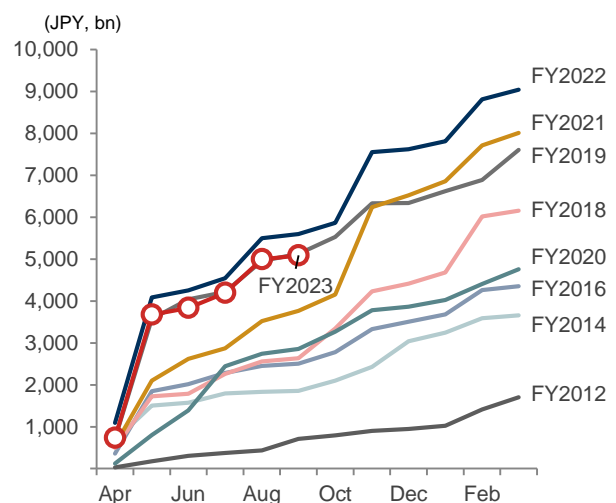
Source: Nomura Asset Management based on Nomura Securities data.

## Direction of the Tokyo Stock Exchange's guidance on management reform

Equity market gains in Tokyo during 2023 can be attributed partly to the Tokyo Stock Exchange's guidance and its request for corporate management to focus on cost of capital. The TSE seemed much more committed to these efforts and attracted positive attention from foreign investors. While some effects have been noticeable, such as rising share prices of companies announcing share buybacks, the actual overall results may not have met expectations, as indicated in Figure 3.

The TSE's specific recommendation that companies should aim for a price-to-book ratio (PBR) higher than 1.0, suggests that we could see comprehensive management improvements unfold over time. Therefore, it seems that the TSE has set the course by its request to those companies in January 2023, and this will encourage sustained initiatives and ongoing efforts towards improvements in shareholder returns for low PBR companies.

Figure 3. Share buybacks



Source: Nomura Asset Management based on QUICK and SMBC Nikko Securities data

**Japanese Stock Market in 2024: Focus on the 2<sup>nd</sup> Round of Governance Reform and Inflation**

The year-end market forecast for 2024 is 2500 for the TOPIX index and 35,000 yen for the Nikkei 225 Average. These forecasts are based on assumptions of 2025 fiscal year EPS of 180 yen, PER of 14, and an NT ratio (Nikkei 225 Average divided by TOPIX) of 14. Since the Global Financial Crisis, and particularly following the Abenomics policies, the average PER for the TOPIX Index has been around 14, with an average of 16 when optimistic forecasts are discounted and around 12 when incorporating a pessimistic outlook.

These projections incorporate earnings growth expectations for FY2025 without stretching valuations. In the case of a shallow macroeconomic slowdown, leading to a swift economic recovery, an ideal “Goldilocks” market scenario would potentially justify an average sell-side estimate of 38,000 yen (Nikkei 225). If the scenario were to include a more substantial improvement in corporate governance, it could also imply some valuation expansion, manifesting as a most bullish forecast of 40,000 yen for the Nikkei 225. However, the negative impact of ongoing global monetary tightening could materialize, while also the scenario of an appreciating yen progressing beyond expectations cannot be ruled out. Therefore, our assumptions do not lean towards such high expectations.

Overall, the view is that amidst an economic slowdown, with lowered interest rates bolstering the stock market and economic conditions poised to recover from a shallow trough, then we can anticipate steady corporate earnings, leading to market returns that are broadly consistent with earnings growth. For the first half of the year, we should consider the uncertainty centered on economic conditions and the potential risk of yen appreciation. To the extent that global equity markets may have factored in the early adoption of reduced-interest-rate expectations, it is envisioned that the second half of the year will see a turnaround following a period of uncertainty.

In conclusion, alongside cyclical theories of economic and interest rate fluctuations, other essential components include the TSE-led governance reforms and rising wage trends, including the spring wage negotiation, which can impact investor confidence to the extent that such outcomes become visible. We should therefore adopt a cautious approach initially, mediated by a more positive approach while closely assessing the progress of these trends.

Figure 4. TOPIX and PER Band, and PBS  
(TOPIX: Jan-06 - Nov-23, PER Band and PBS: Jan-06 - Dec-25, monthly)



Source: Nomura Asset Management based on Nomura Securities data.



# Global Equity Market Outlook



Takahiro Nakayama  
Senior Managing Director  
Chief Investment Officer,  
Active Global Investments

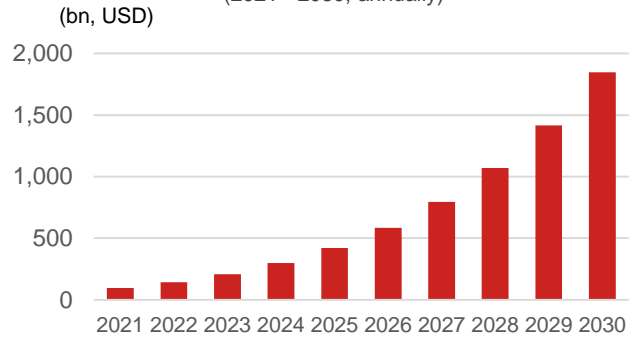
Productivity revolution driven by AI should provide attractive investment opportunities. In the short term, we are monitoring economic trends, changes in monetary policy, and presidential elections. In emerging markets, we are paying attention to the benefits of the US interest rate cuts and the weakening of the US dollar.

## Revolution in productivity driven by Artificial Intelligence

Looking back on 2023, the impact of localized bank failures in the United States and the rapid interest rate hikes by various central banks has been limited, and as a result, the global stock market (MSCI ACWI index: US dollar-based) saw a 21% increase for the year as of December 20th. Particularly notable was the May 2023 earnings report from Nvidia, which significantly surpassed market expectations and led to renewed focus on AI-related stocks in the stock market, highlighting the strength of demand in the AI sector. The efforts by companies to digitally transform (DX) accelerated during the pandemic, and now, the utilization of generative AI is rapidly evolving from the trend of digitalization and cloud-based operations. Unlike many new technologies that were traditionally used by a limited group of IT engineers, generative AI, exemplified by chatbot GPT launched in November 2022, is expected to be utilized across various fields, driving the global AI market size (revenue) towards an estimated expansion to \$1.847 trillion by 2030. With generative AI's potential to handle a wide range of intellectual tasks depending on the training data, an increase in overall productivity across the economy can be expected. Looking at the example of the significant expansion of IT-related investments in the 1990s, it

can be observed that the labor productivity in the United States surged from 1.7% to 2.5% following the launch of Windows 95 in 1995. Given the anticipated transformation generative AI is expected to bring to the entire economy, it is not only the performance growth of related companies that is expected, but also an improvement in the profitability of a wide range of businesses over the medium to long term.

Figure 1. Trends in Global AI Market Size (2021 - 2030, annually)



Source: Nomura Asset Management based the Ministry of Internal Affairs and Communications' Information and Communications White Paper.

Figure 2. Productivity changes in the US labor force (yoy)

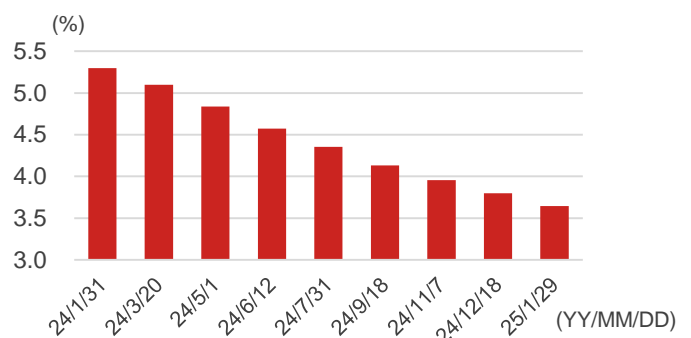
1980-1981	0.7
1990-1998	1.9
ow 1990-1996	1.7
ow 1996-1998	2.5

Source: Nomura Asset Management based the Fed's data

## Changes in monetary policy

The market's emphasis regarding monetary policy for 2024 is likely to shift towards the timing and magnitude of eventual interest rate cuts. With inflationary pressure easing as the recovery from supply chain disruption progresses, and with a likely deceleration in strong US consumer trends going forward, markets are now incorporating rate cuts in 2024. Lower interest rates should act as a supportive factor for the overall stock market.

Figure 3. US Policy Interest Rate Outlook (January 2024 – January 2025, FOMC announcement date) (As of December 20, 2023)



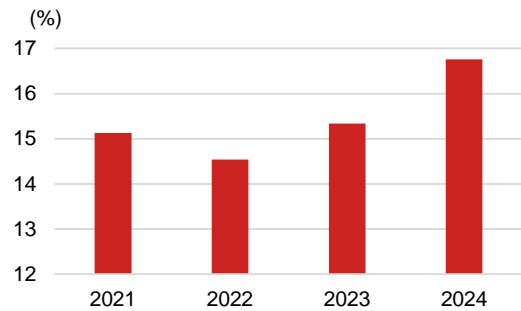
Source: Nomura Asset Management based on Bloomberg data

## Focus on the quality of corporate earnings

In the 2024 market earnings outlook, the easing of cost pressure is expected to drive profit margin improvements as raw material prices and labor costs settle down. This is in addition to companies' own efforts to enhance their earnings. For companies included in the S&P500 index, the 2024 EPS growth forecast is 11% (yoy). However, there is a general trend towards decelerating economic growth, and there are indications of increased borrowing and rising delinquency rates for low-income households. There are also concerns regarding a potential slowdown in spending by lower-income and middle-income groups. Some economically sensitive companies are revising their profit growth outlook downwards. While there are longer term expectations for a productivity revolution driven by AI and lower interest rates, it will be more important to focus on the structural growth factors in 2024, including the strength of profitability, financial health, and other quality-related aspects of corporate

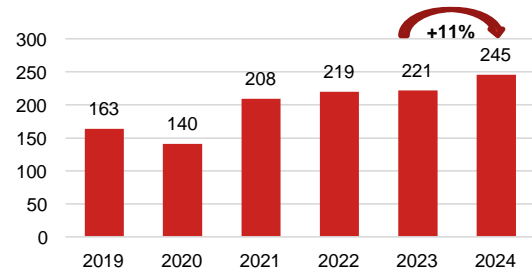
earnings that are not influenced by economic trends.

Figure 4. S&P500 Operating Profit Rate (2021 - 2024, annually, forecast for 2023-2024)



Source: Nomura Asset Management based on Bloomberg data

Figure 5. S&P500 Earnings per Share (2019 - 2024, Forecast for 2023-2024)

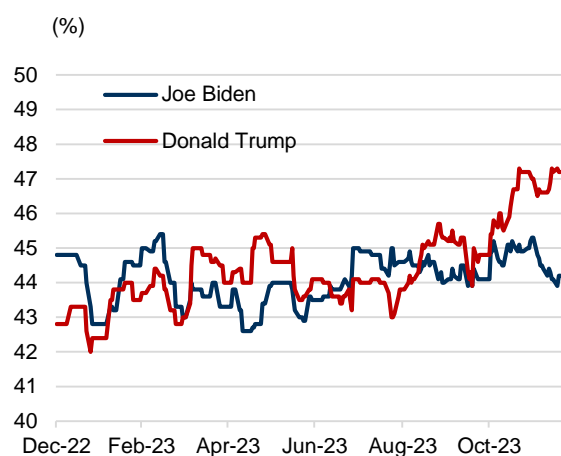


Source: Nomura Asset Management based on FactSet data

## Impact of the US Presidential Election

In the United States, the presidential election is scheduled for November 2024. At present, it is highly likely that the Democratic Party will nominate the incumbent President Joe Biden, while the Republican Party will nominate former President Donald Trump. If President Biden wins, we should expect no major policy changes. However, if former President Trump returns to the White House and the Republican Party also wins the congressional elections, we should anticipate significant policy changes. In domestic matters, there would be a greater emphasis on tax reduction policies, while policies for promoting renewable energy led by the Biden administration may also be subject to change. Moreover, changes to foreign policy could be expected regarding the Russia-Ukraine conflict and policies towards China. Poll numbers so far offer no clear indication of which side might emerge victorious, but depending on the outcome, it is important to closely monitor the situation as it could have a significant impact on the financial markets.

Figure 6. Trends of Public Opinion Polls for the 2024 US Presidential Election (December 20, 2022 – December 20, 2023, daily)



Source: Nomura Asset Management based on Real Clear Politics data

**Emerging equities: US interest rate cuts will be a tailwind. The Central and Eastern European markets are of particular focus.**

In anticipation of a shift towards interest rate cuts by the Federal Reserve later in 2024, we are seeing an improved investment environment lately for emerging market stocks, with support coming from a decline in long-term US interest rates and the depreciation of the US dollar. Weakening of the US dollar is expected to benefit commodity markets especially, providing a tailwind for stocks in resource-rich countries such as South Africa, Brazil, and Indonesia. Furthermore, if falling inflation allows the Federal Reserve to transition towards rate cuts, it could provide room for rate cuts in emerging markets that have been maintaining policy rates at relatively high levels for reasons such as currency defense. For instance, as of December 15, Mexico's policy rate stood at 11.25% despite a November inflation rate of 4.3% (yoy), resulting in a real interest rate of approximately 7% (accounting for inflation); similarly, Brazil's real interest rate is also around 7%. While not as high, Indonesia and South Africa also have real interest rates at around 3%. In these emerging market countries, rate cuts could lead to a decline in corporate funding costs and consumer loan interest rates for housing and automobiles, allowing for a boost to the economy through monetary policy.

Finally, we believe that Central and Eastern European markets are also worthy of attention. Following Russia's invasion of Ukraine, investment in Russia effectively became unfeasible, leading the current Eastern European market to be comprised of EU countries such as Poland, the Czech Republic, and others in Central Europe. Stocks in Central European countries experienced a sell-off after the invasion, but have made significant recoveries since the beginning of 2023. Considering the dividend yield of 4.3% and a price-to-earnings (PER) ratio of approximately 8, we believe there is still upside potential in regional stock prices. Moreover, inflation rates in these countries increased temporarily to the 20% range following the surge in fuel prices after the invasion, which had an adverse impact on household consumption. But energy prices have since decreased from the spring of 2023. On the other hand, with direct investment from the Eurozone and tight labor markets, wages have been growing at a strong pace over an extended period, potentially leading to an increase in consumer purchasing power and expansion of household spending, thereby supporting the economy and stock markets in Central and Eastern European countries.

Figure 7. Year-to-date Stock Market Returns (in US dollars, total return) (December 31, 2022 - November 20, 2023)

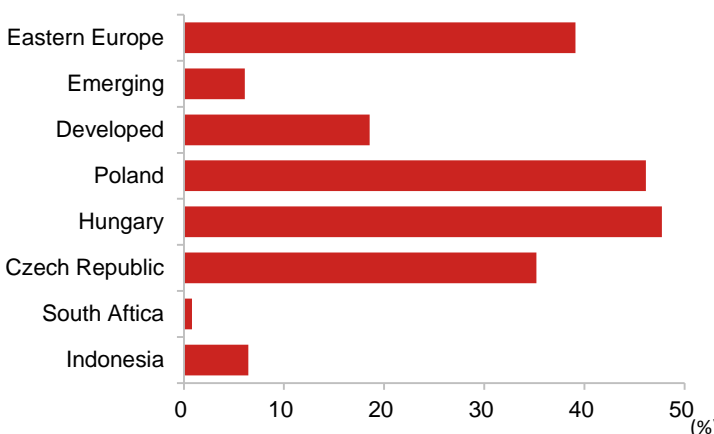
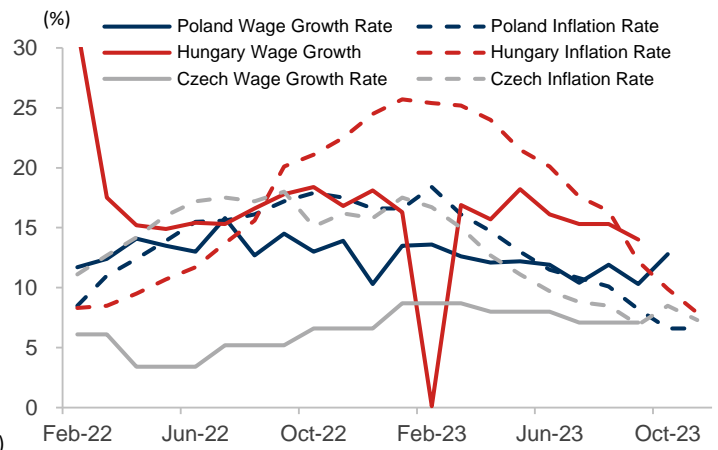


Figure 8. Central and Eastern European Countries: Wage Growth Rate and Inflation Rate (February 2022 – November 2023, monthly)



Note: Left: Emerging Markets: MSCI EM(Emerging Market)Index, Developed Markets: MSCI World Index, Countries: MSCI Country Index  
 Source: Nomura Asset Management based on FactSet and Bloomberg data

# J-REIT Market Outlook

Positive signs include improving office market conditions and a declining interest rate trend.



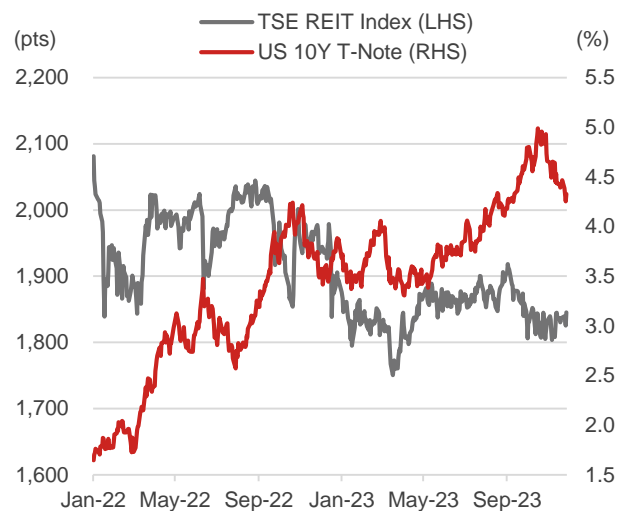
Tomoyuki Nobuhara  
Senior Portfolio Manager

## Interest rates domestically and internationally have been trending downwards

J-REIT prices fell in 2022 as a result of the indirect impact of rising interest rates in overseas markets. In 2023, amid ongoing uncertainty surrounding monetary policies, both domestic and international interest rates remained volatile and the J-REIT market again struggled to regain upward momentum.

However, as inflationary pressures are easing, there are signs that the Fed is consider a pause in its interest rate tightening and may even be looking ahead to lowering rates from later in 2024. While it is possible that the Bank of Japan might consider lifting its negative interest rate policy, both domestic and international interest rates seem to be tapering off lately and could be approaching a pivot point and a shift towards a downward trend, which could drive positive movements in the J-REIT market.

Figure 1. TSE REIT Index and US 10Y T-Note Yield (January 4, 2022 – November 30, 2023, daily)

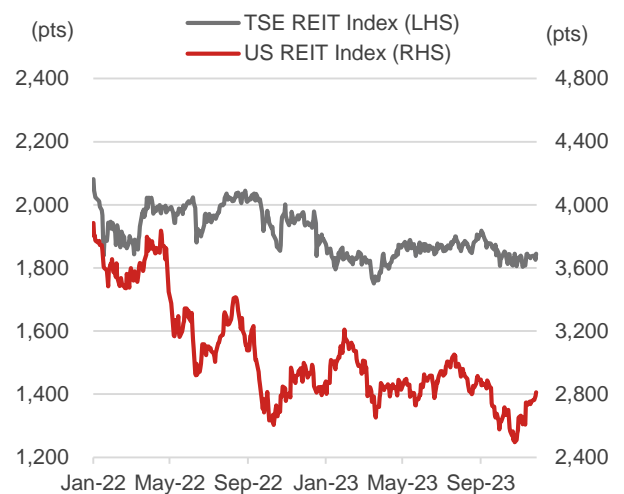


Note: US 10Y Treasury Note yields are Bloomberg Generic  
Source: Nomura Asset Management based on Bloomberg data

## J-REITs look resilient compared to overseas REIT markets

In the US, although there has been a pause in policy interest rate tightening, borrowing costs remain high, leading to increased hurdles for new real estate investments. With a limited number of property buyers, falling real estate prices in the office sector particularly have become a major risk in the US market, leading to a stagnation in the US REIT market. On the other hand, given the relatively low inflation and interest rates in Japan and the unchanged lending stance of financial institutions, there has been little impact on real estate prices. As a result, the J-REIT market has performed steadily compared to overseas markets. Recently, with the downward trend in US interest rates, the decline in the US REIT market has also eased.

Figure 2. Trends in TSE REIT Index and US REIT Index (January 4, 2022 to November 30, 2023, daily)



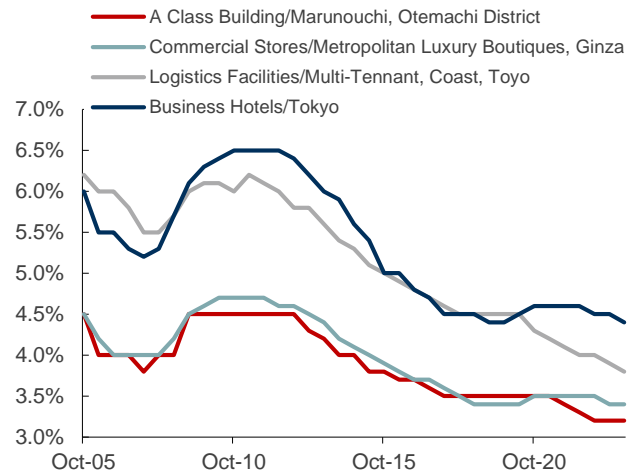
Note: The US REIT Index is the FTSE/NAREIT US Index.  
Source: Nomura Asset Management based on Bloomberg data



### Japanese real estate prices have not declined

Rising interest rates can lead to a decline in real estate prices through an increase in the required yields for real estate investment. This has been the case in some overseas markets. However, in Japan, although market interest rates have increased slightly, they remain relatively low, and this has not led to any increase in the yields expected by real estate investors. Consequently, the appraisal prices of properties held by J-REITs have been stable. If the current difficulties facing real estate investment in overseas markets persist then Japan is likely to remain positioned as an attractive investment market, so stable trends in real estate prices can be expected.

Figure 3. Trends in Expected Real Estate Yield (October 2005 to October 2023, half-year)



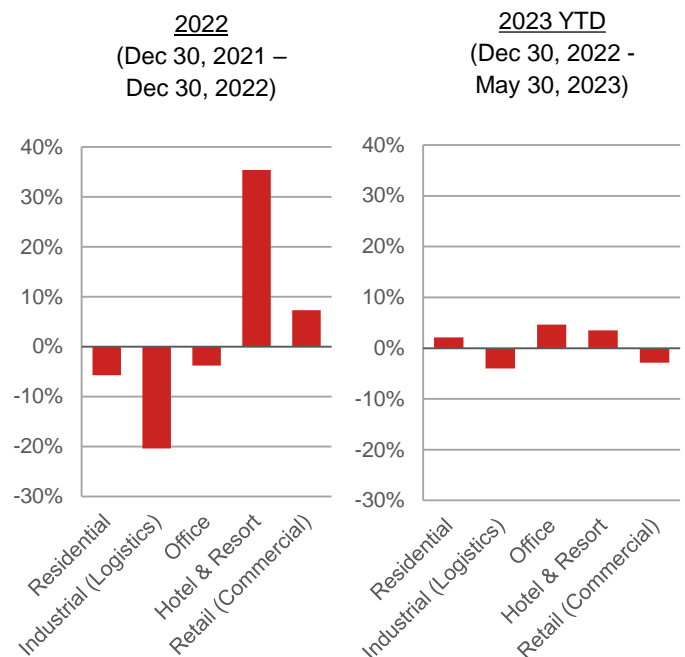
Source: Nomura Asset Management, based on data from the Japan Real Estate Institute

### No significant differences in sector returns in 2023

In 2022, sector-specific returns were indirectly impacted by rising interest rates in other leading economies, which led to a fall in the distribution yield and a perceived decline in the investment appeal of the logistics sector, resulting in negative returns. Conversely, the hotel sector saw significant price gains as a result of the expected recovery in domestic demand and inbound tourism.

In 2023, while there have not been any significant differences in sector-specific returns as in 2022, there are early signs of improvement in the office market, resulting in relatively high but still modest price gains for the office sector.

Figure 4. TSE REIT Index Sector Based Return



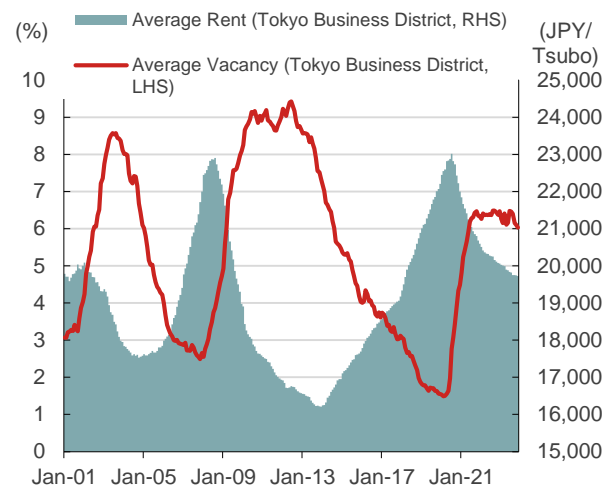
Note: Market capitalization weighted average, industry classification is GICS industrial subsector classification.

Source: Nomura Asset Management based on Bloomberg data

## Office market shows signs of recovery in demand

The office vacancy rate rose to the mid-6% range during the pandemic before stabilizing, but it has now fallen back to the lower 6% range from the second half of this year. In 2023, there was a significant supply of new office buildings, but as corporate office demand increased due to the recovery in office attendance and post-pandemic trends, demand for office space has begun to show signs of recovery and the increase in vacancy rates has been limited. Looking ahead to 2024, there are forecasts of a decline in the supply of new office buildings compared to the previous year, which bodes well for the sector from a supply and demand perspective. With the ongoing recovery in office demand, there is the potential for vacancy rates to fall further.

Figure 5. Tokyo Business District Office Market (January 2001 to November 2023, monthly)

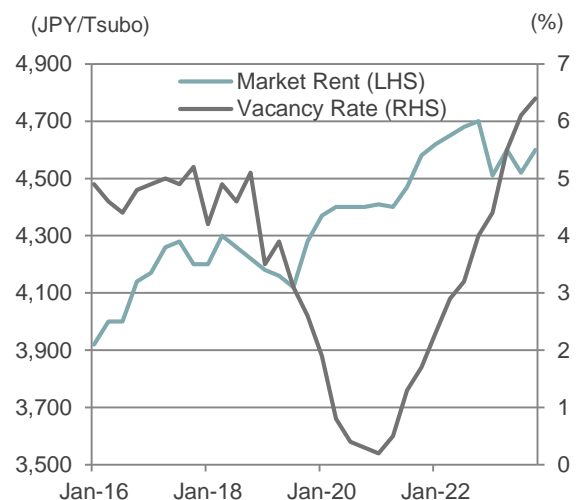


Source: Nomura Asset Management based on data from Sanki Shoji

## Rising vacancy rate at logistics facilities, but rental rates are stable

Strong demand for advanced logistics facilities remains consistent, driven by the expansion of e-commerce and the need for logistics restructuring. However, the pace of new logistics facility supply has accelerated, leading to an upward trend in vacancy rates. Despite the high rental costs for newly supplied logistics facilities, average rental asking rates have remained stable. Rents for existing properties owned by logistics REITs still remain relatively cheap, leading to continued increases in cash flow due to rising rents. In the medium-term, there is some possibility of a slowdown in new logistics facility supply due to rising development costs like land and construction expenses, and it will be important to monitor whether this results in an improvement in the supply and demand dynamics of logistics facilities.

Figure 6. Logistics facility market (Tokyo area) (January 2016 to October 2023, quarterly)



Source: Nomura Asset Management, based on data from Ichigo Real Estate Service.

\*This commentary contains the personal views of the author and does not necessarily represent the house view.

# Bond and Currency Market Outlook

A pivot to interest rate cuts by the Federal Reserve will trigger a turnaround in bond and currency markets



Wataru Kato  
Senior Portfolio Manager

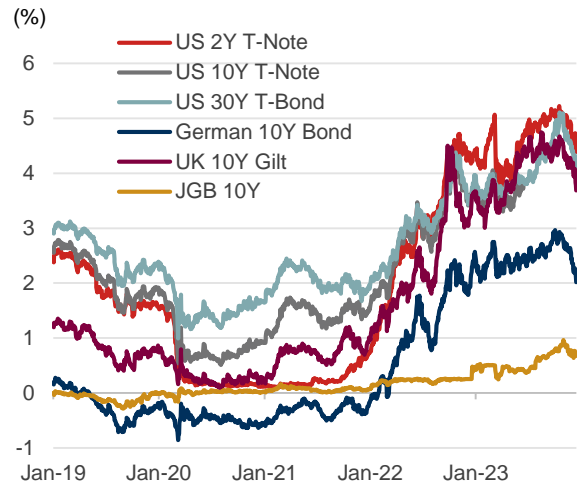


Yuji Maeda  
Head of Investment,  
Global Fixed Income

## High volatility seen in the bond market

As major central banks shifted their monetary policies from tightening to interest rate maintenance, the bond market saw a volatile turn of events. The yield on the 10-year US Treasury note reached 5% in October, the first time since 2007, as markets expected the Fed to maintain its policy rate at elevated levels for an extended period. However, as inflation decelerated and signs of a slowdown appeared in the previously robust labor market, the bond yields rapidly declined. Following the December FOMC meeting, where there was a growing impression that the Fed might be poised to transition to an interest rate cut sometime during 2024, the yield on the 10-year US Treasury note fell further, dropping below 4%.

Figure 1. Changes in Government Bond Yields (January 2, 2019 – December 16 2023, daily)



Note: Yield is Bloomberg Generic  
Source: Nomura Asset Management based on Bloomberg data

## Timing of FRB's policy shift towards an interest rate cut

Based on the policy interest rate outlook issued by FOMC members in December, the so called “dot-plot” implied that the Fed might implement a total of 75 basis points in interest rate cuts during 2024. We also expect the Fed to lower interest rates in 2024 as the US economy falls into recession. In Europe, we are also expecting the ECB to implement policy rate cuts more rapidly than the Fed in 2024. While ECB President Lagarde stated there was no discussion about cutting interest rates at the December meeting, we think there is a strong possibility of a policy shift considering the slowing of inflation and weaker economic conditions compared to the US.

Major central banks have implemented significant and unusually rapid interest rate hikes from 2022 to 2023 in response to accelerating inflation. However, we believe 2024 will bring a policy reversal, with many central banks beginning to implement interest

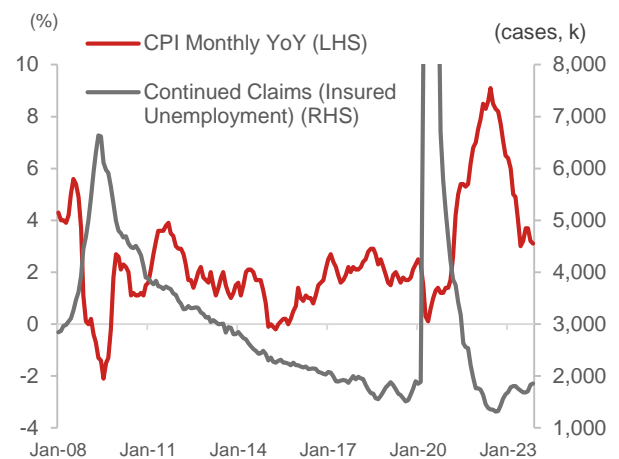
rate cuts. 2024 is poised to become a year of significant policy shift in monetary conditions.

While we are already observing signs of this shift, we also anticipate a change in market trends as monetary policy undergoes a significant transition. In the bond market, we expect a downward trend in yields, while in the currency market, there is some risk of a weaker US dollar and the potential for a significant rebound in the Japanese yen, depending on the policy stance of the Bank of Japan. With this substantial shift in monetary policy, we believe there is a need to remain cautious about the potential for significant market changes.

## US economy expected to head into recession

Based on the cumulative adverse effects of the steep rise in policy interest rates, we expect the US economy to slip into recession during the first half of 2024. In the US, the consumer price index (CPI) inflation rate, which had previously reached 9%, are gradually easing into the 3% range, alleviating inflationary pressures. On the economic front, personal consumption has been robust so far, but we anticipate some weakening of consumption as households draw down their excess savings. While the job market remains robust with an unemployment rate in the high 3% range, there are indications that labor market conditions could deteriorate, such as a rising number of continuing jobless claims and a decline in job openings.

Figure 2. US CPI and Labor Market  
(January 2008 to November 2023, monthly)



Note: Chart truncated for 2020 to highlight most recent moves.  
Source: Nomura Asset Management based on Bloomberg data

## Bond yields could fall further as Fed pivots towards an interest rate cut

The US bond market has seen a significant decrease in yields since their October peak, factoring in the potential for the Fed to cut interest rates at a faster pace than indicated at the December FOMC meeting. However, we still believe there is room for bond yields to fall further. According to the FOMC's outlook, the Fed anticipates that the US economy will remain firm and avoid a recession. Although the economic drag from the series of rapid interest rate hikes has not yet been fully realized, we forecast that the sustained high level of policy rates, stabilizing around the mid-5% range, will gradually begin to weigh on both consumer and corporate spending.

We anticipate that as inflation decelerates and the hitherto robust labor market shows further signs of slowing down, there is an increased likelihood of the FRB taking a more proactive stance on interest rate cuts to prevent a recession. This could potentially

lead to a further decrease in bond yields. However, a rapid decline in long-term bond yields, along with the easing financial environment due to the high stock prices, also poses the risk of quickly reigniting economic growth and inflation. We therefore need to remain cautious. However, with high sustained policy rates gradually exerting downward pressure on economic growth, we anticipate that the US economy is heading towards a recession.

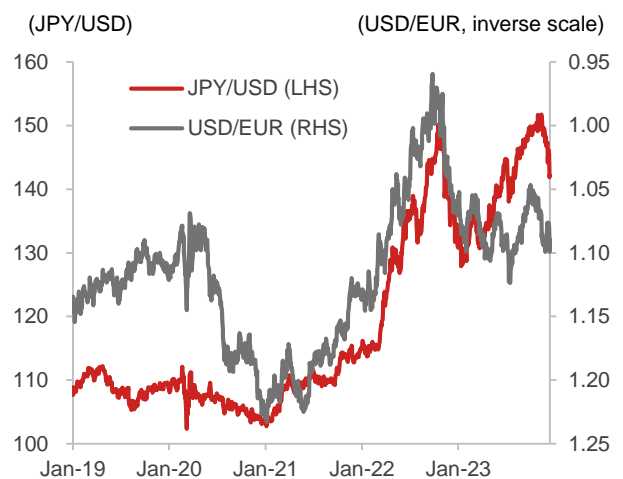


## US dollar is expected to remain on a downward trend

Given the anticipation of a slowdown in the US economy and potential future policy rate cuts by the Federal Reserve, we expect the US dollar to come under downward pressure in the currency market. The US dollar saw a significant appreciation from the second half of 2021 to 2022 amid rapid interest rate tightening. However, with the possible shift in the FRB's monetary policy towards rate cuts, we can expect the US dollar to depreciate on the foreign exchange market.

During periods of economic downturn in the US and Europe, there is a possibility that the US dollar could experience a temporary safe-haven rally in response to market risk-aversion. However, as the FRB takes more active measures to lower interest rates in light of an economic recession, we ultimately expect the US dollar to depreciate..

Figure 3. JPY/USD and USD/EUR  
(Jan 2, 2019 to December 15, 2023, daily)



Source: Nomura Asset Management based on Bloomberg data

## Risk of a rapid appreciation of the yen

In the context of an overall weakening of the US dollar, especially once the Fed starts to cut interest rates, we anticipate that the yen will likely appreciate against the US dollar. We expect the Bank of Japan to lift its negative interest rate policy in the latter half of 2024 and then aim to move gradually away from its unconventional monetary easing policy. With overseas central banks expected to be uniformly implementing interest rate cuts, while the Bank of Japan conducts rate hikes, the contrasting direction of monetary policy between these overseas central banks and the Bank of Japan may lead to yen appreciation.

However, considering the vulnerability of personal consumption in the Japanese economy, we believe it will be difficult for the Bank of Japan to carry out consecutive rate hikes soon after abandoning its

negative interest rate policy. If the Bank of Japan's rate hikes are gradual and limited in scale, then the upward pressure on the yen could be muted. However, there is a risk that the unwinding of accumulated short yen positions, which have expanded due to the widening interest rate differentials, could occur due to the transition of monetary policies domestically and overseas. Even if the interest rate differentials between overseas central banks and the Bank of Japan remains, as the interest rate spread narrows, the market must be attentive to the potential for significant yen appreciation as those short yen positions are unwound.

# Global Financial Market Forecast

			2023				2024		2021	2022	2023	2024
			Q1	Q2	Q3	Q4	Q1	Q2			F	F
						F	F	F			F	F
Real GDP (qoq, ann, %)	World	*1,*4	2.4	3.1	2.8	2.7	2.0	1.8	6.3	2.9	2.8	1.7
	Developed	*2	1.9	1.6	2.2	0.9	-0.6	-0.1	5.6	2.6	1.7	0.5
	Emerging	*1,*3	3.7	5.2	4.6	4.4	3.7	3.6	7.4	3.4	4.5	3.6
	United States		2.2	2.1	5.2	1.8	-0.7	-0.4	5.8	1.9	2.5	1.0
	Eurozone		0.4	0.5	-0.5	-0.5	-0.9	0.0	5.9	3.4	0.5	-0.3
	Japan		5.0	3.6	-2.9	1.1	0.5	0.8	2.6	1.0	2.0	0.5
	China	*1	4.5	6.3	4.9	5.1	4.1	4.5	8.4	3.0	5.2	4.3
CPI (yoy, %)	World	*4	5.9	4.2	4.0	3.5	3.3	3.4	3.2	7.0	4.4	3.2
	Developed	*2	6.5	4.9	4.1	3.2	3.1	2.8	3.3	7.5	4.7	2.7
	Emerging	*3	4.9	3.1	3.7	3.8	3.8	4.5	3.0	6.2	3.9	4.1
	United States		5.8	4.1	3.6	3.3	3.2	3.0	4.7	8.0	4.1	3.0
	Eurozone		8.0	6.2	4.9	2.9	2.6	2.2	2.6	8.4	5.5	2.0
	Japan	*5	3.5	3.3	3.0	2.8	2.7	2.5	-0.2	2.3	3.1	2.4
	China		1.3	0.1	-0.1	-0.3	-0.3	1.0	0.9	2.0	0.3	1.1
Policy Interest Rate (%)	United States	*6	5.00	5.25	5.50	5.50	5.50	5.50	0.25	4.50	5.50	4.50
	Eurozone	*6	3.00	3.50	4.00	4.00	4.00	4.00	-0.50	2.00	4.00	2.00
	Japan	*6	-0.10	-0.10	-0.10	-0.10	-0.10	-0.10	-0.10	-0.10	-0.10	0.00
	China	*6	3.65	3.55	3.45	3.45	3.45	3.45	3.80	3.65	3.45	3.45
10-Year GB Yield (End of Period, %)	United States		3.47	3.84	4.57	3.88	3.90	3.80	1.51	3.87	3.88	3.60
	Germany		2.29	2.39	2.84	2.02	2.00	2.00	-0.18	2.57	2.02	1.90
	Japan		0.35	0.40	0.77	0.61	0.60	0.60	0.07	0.42	0.61	0.80
Equity Index (End of Period, Point)	S&P500		4,109	4,450	4,288	4,770	4,610	4,760	4,766	3,840	4,770	5,120
	EURO300		1,811	1,832	1,785	1,889	1,840	1,880	1,890	1,678	1,889	1,970
	TOPIX		2,004	2,289	2,323	2,366	2,230	2,260	1,992	1,892	2,366	2,380
	MSCI EM (\$)		990	989	953	1,024	960	980	1,232	956	1,024	1,030
Currency (End of Period)	USD/EUR		1.09	1.09	1.06	1.10	1.09	1.08	1.14	1.07	1.10	1.11
	JPY/USD		133.1	144.5	149.2	141.0	142.0	138.0	115.2	131.9	141.0	133.0
	JPY/EUR		144.6	157.7	158.0	155.7	155.0	149.0	131.0	140.8	155.7	148.0
	RMB/USD		6.87	7.26	7.30	7.09	7.20	7.20	6.37	6.95	7.09	7.10

		2021	2022	2023	2024
					F
Currency (Per USD, End of Period)	INR	74.3	82.7	83.2	82.0
	IDR	14,253	15,568	15,397	14,800
	BRL	5.6	5.3	4.9	4.8
	MXP	20.5	19.5	16.9	17.0
	ZAR	16.0	17.0	18.3	18.0
	TUR	13.3	18.7	29.5	40.0
Policy Interest Rate (%)	India	4.00	6.25	6.50	6.00
	Indonesia	3.50	5.50	6.00	5.00
	Brazil	9.25	13.75	11.75	9.00
	Mexico	5.50	10.50	11.25	9.00
	S. Africa	3.75	7.00	8.25	7.50
	Turkey	*6	14.00	9.04	42.50

Note: Forecast as of December 18, 2023. 1) YoY, 2) GDP weighted average of US, Eurozone, Japan, UK, Canada, Australia, 3) GDP weighted average of China, India, Brazil, Korea, Taiwan, Indonesia, Thailand, Malaysia, the Philippines, Hungary, Poland, Russia, Turkey, Mexico, and South Africa, 4) GDP weighted average of 2) and 3), 5) core consumer price, 6) for Japan the policy interest rate imposed on the current account deposits held by financial institutions at the Bank of Japan, for the US the upper limit of the FF target range, for the Eurozone the central bank deposit interest rate, for China the 1-year loan prime rate, for Turkey, weighted average funding ratio of the central bank. \*As for forecast columns, actuals are prioritized if available.

Source: Oxford Economics, Bloomberg, and Nomura Asset Management

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